

Local Market Update through November 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Gateway

Includes data from New Dorp, Oakwood, Oakwood Beach, Oakwood Heights, Bay Terrace, Great Kills and Eltingville

+ 19.3%

Year-Over-Year Change in
New Listings

+ 31.3%

Year-Over-Year Change in
Closed Sales

+ 13.5%

One-Year Change in
Median Sales Price*

Last 3 Months

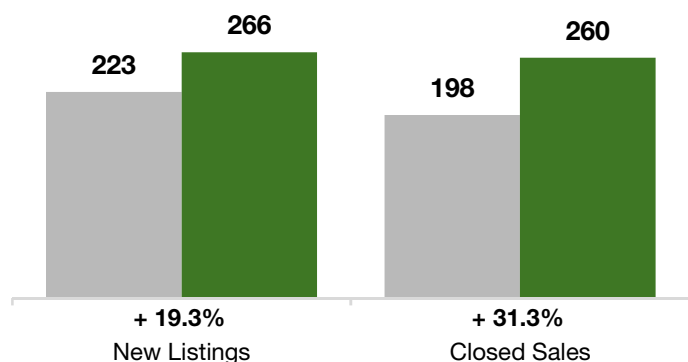
Year to Date

	Thru 11-2016	Thru 11-2017	+ / -	Thru 11-2016	Thru 11-2017	+ / -
New Listings	223	266	+ 19.3%	944	1,087	+ 15.1%
Pending Sales	213	227	+ 6.6%	744	836	+ 12.4%
Closed Sales	198	260	+ 31.3%	692	822	+ 18.8%
Lowest Sale Price*	\$108,000	\$140,000	+ 29.6%	\$60,000	\$60,000	0.0%
Median Sales Price*	\$491,000	\$557,250	+ 13.5%	\$466,250	\$535,000	+ 14.7%
Highest Sale Price*	\$1,135,000	\$1,100,000	- 3.1%	\$1,200,000	\$1,200,000	0.0%
Percent of Original List Price Received*	96.8%	97.0%	+ 0.3%	95.4%	97.2%	+ 1.8%
Inventory of Homes for Sale	263	242	- 8.2%	--	--	--
Months Supply of Inventory	4.0	3.3	- 18.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

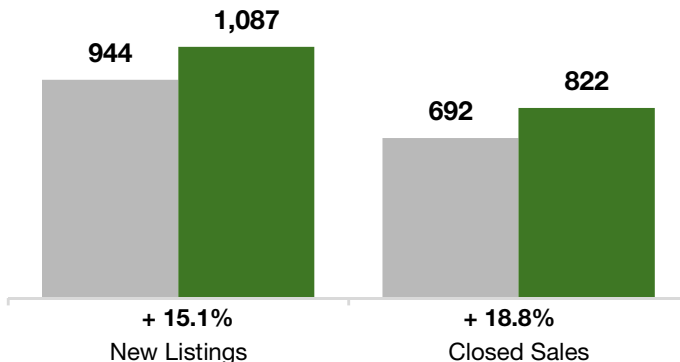
Last 3 Months

■ Thru 11-2016
■ Thru 11-2017



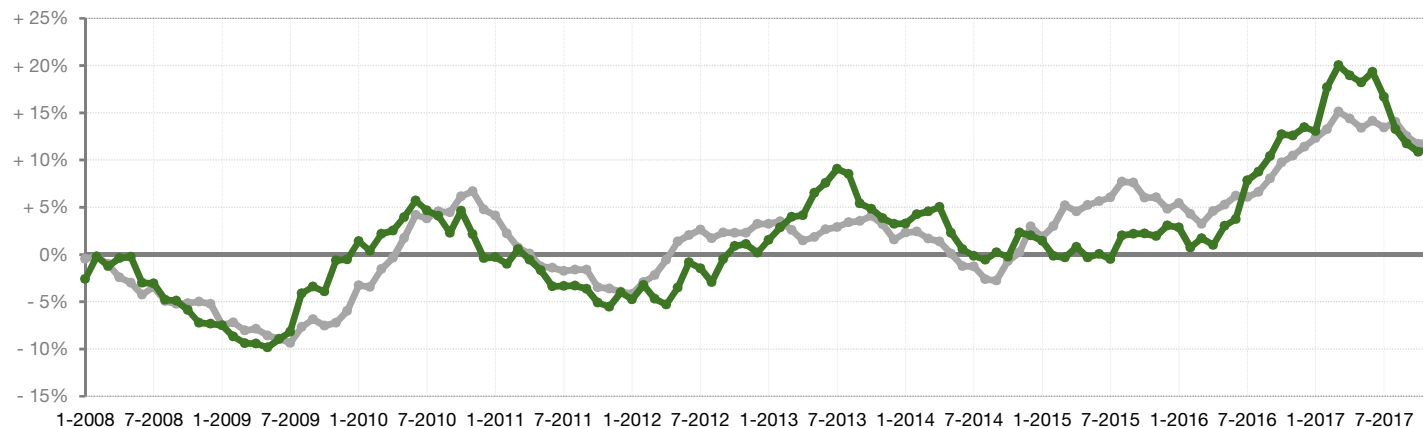
Year to Date

■ Thru 11-2016
■ Thru 11-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Gateway —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.